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ACMG NEWSLETTER - DECEMBER 2019

A MESSAGE FROM THE PRESIDENT

2019 has been a busy year across the industry with much activity devoted to steady growth and positive change. I would to extend a sincere thank you to all our members for their ongoing support of ACMG through our events and other endeavours. It is members such as yourselves who continue to build the global reputation of ACMG as credible and respected, without which our continued success would not be reached.

I would also like to thank and acknowledge our outgoing AIMEX President, Richard Chapman, a founding member of AIMEX of twenty-one years. Richard is heralded for his commitment and efforts as AIMEX President, most recently for the past six years. His contribution to the AIMEX family has been tremendous and his time, dedication and steady hand appreciated by the Board and members equally. Fortunately, his vast experience and knowledge will be retained by the group as he remains a Director on the AIMEX Board... [Continue reading](#)



AUSTRALIAN COMMERCIAL MARINE BUSINESSES SET TO SHOWCASE THEIR INNOVATION AND EXPERTISE AT APM 2020



The 16th edition of Asia Pacific Maritime (APM) titled 'Your Future Starts Here' will be held at Marina Bay Sands, located in downtown Singapore from March 18-20, 2020 with the Australian Pavilion once again booked to being a strong contributor to the exhibition.

[Read the full story here](#)

DESIGN, BUILD AND MAINTAIN PAYS OFF FOR BRISBANE BASED AUS SHIPS GROUP



The Aus Ships Group is comprised of two distinct entities which together provide a comprehensive product and service portfolio representing design, build and maintain solutions for the commercial, defence and luxury marine industries.

[Read the full story here](#)

EVENTS



ASMEX 2020 - NEW EXPORT FORMAT

We are pleased to announce ASMEX 2020 will have a new format next year featuring two separate tracks on Day 2. The **Main Conference** sessions will continue as in 2019 commencing with lunch on Monday May 18, followed by a half day of conference sessions and a full day conference program on Tuesday May 19.

In parallel to the Main Conference on Tuesday May 19, we will also be running the **Mentoring & Education Export Series** tailored to the export businesses within our membership.

Delegates will be able to purchase separate passes for each of the two events which will be priced accordingly. Both delegate passes will include attendance at the Australian Marine Industry Awards Gala Dinner on the evening of Tuesday May 19. Registration for ASMEX 2020 will be open later this week with an EarlyBird rate for Members available until Friday 31 January, 2020. For more information on ASMEX 2020, please visit the website by clicking [here](#).



Ensure your business success stories are recognised by entering the **2020 Australian Marine Industry Awards**. Presented annually, the awards acknowledge the outstanding industry achievements of the Australian marine export, superyacht and commercial businesses and celebrates their successes.

AIMEX is excited to introduce the inaugural **“Apprentice of the Year” Award** in 2020. This thrilling new category will recognise and honour apprentices from the Australian marine industry for their outstanding skills, performance, dedication and commitment by offering the future tradespeople in our industry the opportunity to be nominated and acknowledged.

Applicants will initially be assessed at a state level. One lucky nominee will be announced as the winner at the Australian Marine Industry Awards Gala Dinner to be held on Tuesday 19 May, 2020,

The winner will receive an all-expenses paid trip to Amsterdam to attend the 2020 METSTRADe Show in November. Attending the largest marine trade show in the world as part of the AIMEX team will provide the winner with an experience of a life -time and will further secure their future in the Australian marine industry.

Award submissions will open soon with more details on the award categories and how to apply.

SAVE THE DATES - 2020 BOAT SHOWS

AIMEX continues to work hard to ensure opportunities for our members' business success is possible by securing dedicated space for the 'Australian Pavilion' at international boat shows.

In 2020, we encourage our members to showcase their products and services on the international

stage by joining us at these shows. AIMEX also ensures excellent rates for members wanting their own stand space within the pavilions as well as cost effective options for those wanting minimal space on a share stand where possible.

We have committed to attending all of the shows listed below in 2020 to support and encourage our members success at these international marine trade shows.

Be sure not to miss out. Save these events to your calendar and contact AIMEX if you are interested in any of the following key events!



The banner for the 16th edition of Asia Pacific Maritime (APM) features the text "the 16th edition of ASIA PACIFIC MARITIME APM" on the left. On the right, it reads "20: YOUR FUTURE 20 STARTS HERE" in large, colorful letters, followed by "FUTURE OF VESSELS. SOLUTIONS FOR TOMORROW." Below this, it states "18-20 MARCH 2020 | MARINA BAY SANDS, SINGAPORE" and provides the website "www.apmaritime.com" and social media handles "#AsiaPacificMaritime" with Facebook and LinkedIn icons.

ASIA PACIFIC MARITIME | 18 - 20 MARCH, 2020

Attended by over 15,000 owners, builders, procurers and end-users of industry products and services, Asia Pacific Maritime (APM) is recognised by industry professionals as the premier shipbuilding & marine, workboat and offshore event in Southeast Asia to expand business connections, raise brand awareness and to launch new market products and services.

AIMEX has secured a group stand at the 2020 edition with space still available for members.

Contact esimpson@aimex.asn.au to discuss availability and secure your space today!

Add APM to calendar:



SANCTUARY COVE INTERNATIONAL BOAT SHOW® 21-24 MAY 2020

SANCTUARY COVE BOAT SHOW | 21 - 24 MAY, 2020

The Southern Hemisphere's premier marine event is back with over 300+ exhibitors and 600+ watercraft on display. In 2020, AIMEX will once again be organising and hosting the 'AIMEX Alley' within the Main Pavilion.

Space in the AIMEX Alley is always in high demand as we provide the best location and the best rates to our members. This is an excellent opportunity for members to exhibit with their fellow industry peers. The traditional AIMEX Alley party will be hosted within the Alley on the first evening of the show. AIMEX will promote those members in the AIMEX Alley with pre and post press releases, including social media posts.

Contact Maddie Spencer on mspencer@aimex.asn.au to discuss availability, pricing and location.

Add SCIBS to calendar:



IBEX | SEPTEMBER 29 - OCTOBER 1, 2020

If you build, design, service, or sell boats or marine products, IBEX is your must-attend marine industry event. North America's leading technical boat-building showcase, IBEX delivers a unique forum where the marine industry can do business, share ideas, and accelerate new product development. Don't miss the opportunity to do business with the entire marine industry.

AIMEX has secured space at the 2020 edition with the option to join a share stand as well.

Contact mspencer@aimex.asn.au to discuss availability and secure your space today!

Add IBEX to calendar:



METSTRAD | 17 - 19 NOVEMBER, 2020

The METSTRADE Show is the world's largest trade exhibition of marine equipment, materials and systems. The only truly international B2B exhibition for the marine leisure industry and have served as a platform for innovation, market developments and networking since their launch in 1988. In addition to the overall leisure marine industry, they cater for three specialist sectors, namely Superyachts, Marinas and Yards and Construction materials.

AIMEX will once again secure the same space in the Australian Pavillion for the 2020 edition, if you are interested in finding out more about exhibiting, please contact esimpson@aimex.asn.au

Read about the success of the 2019 show [here](#)

Add METS to calendar:



NEW MEMBER

A BIG WELCOME TO OUR NEW MEMBER

ACMG would like to welcome the following new member who joined us over the last few months. We are thrilled to see new businesses come onboard and enjoy the membership benefits.



Leading designers and manufacturers of waterjet propulsion systems focused on offering best of class waterjet products that excel in the harsh operating conditions of the commercial and military marine markets.

Nearly 50 years of ongoing R&D and a solid track record of developing innovative waterjet propulsion solutions puts us in a unique position to partner with designers, boat builder and operators alike to maximise performance, productivity and uptime.

For more information and contact details [click here](#)

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SEND US YOUR NEWS

Has something new and exciting happened in your business recently? If so, we would love to hear from you and share your story with other members. If you have new staff appointments, new products, product updates, new emerging markets, sales successes overseas or appointments of international agents, then get in touch.

[Send us an email](#) with your news and please include 2-3 images. We will publish your story on our website, include it in future newsletters plus we can also provide your business with additional exposure through submitting your news to international marine media outlets such as International Boating Industry (IBI).

Suite 4401, 4 Daydream Street
Warriewood, NSW 2102
Ph: +61 (0)2 9956 8906
E: info@aimex.asn.au
W: www.commercialmarine.com.au





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